

CITY COUNCIL AGENDA MEMORANDUM

SUBJECT

Resolution No. 8525 authorizing execution of a two-year purchasing and maintenance agreement, with the option to renew the contract for four periods of two years each, with Municipal Emergency Services, Inc., (MES) for the purchase and delivery of Scott Self-Contained Breathing Apparatus (SCBA) required for use by the Bellevue Fire Department.

FISCAL IMPACT

This Resolution authorizes the Fire Department plans to replace SCBA equipment at an initial cost of approximately \$860,000 in 2013. The initial purchase includes replacing 105 SCBA units along with air bottles, face pieces and other system parts. The source of funding for this purchase is the Equipment Rental Fund (ERF) replacement account. Replacement of the SCBA equipment was anticipated and budgeted in the 2013-2014 ERF Budget.

The anticipated life of the new SCBA equipment is between 10 – 15 years. In addition to the initial equipment purchase, the Fire Department anticipates spending, on average, \$20,000 per year for the next ten years to service and maintain the SCBA equipment. The supplies and services necessary to maintain the system are brand specific and MES, is the sole local distributor of Scott SCBA equipment; as such a longer term contract with MES is needed to ensure the equipment is maintained properly over its useful life. This contract will allow the Fire Department to purchase additional units as needed at the contracted price over the life of the contract. Because an indefinite quantity of additional units is required over the contract period the contract does not have a maximum amount. Service and maintenance costs were anticipated and budgeted in the Fire Department's 2013-2014 General Fund Operating Budget and will be proposed in subsequent budgets and the purchase of additional units will be funded through the ERF replacement account.

STAFF CONTACT

Michael A. Eisner, Fire Chief	452-6895
W.M. Michael Remington, Deputy Chief	452-7836

Fire Department

POLICY CONSIDERATION

Washington Administrative Code:

The execution of this purchasing agreement is necessary to continue providing SCBA equipment for Fire Department personnel that meet requirements as outlined in Washington Administrative Code 296.305.04001: Respiratory Equipment Protection.

City Purchasing Policies:

City contracting policies allow for contracts longer than the standard term of four years to be approved by the Finance Director if the city can achieve significant cost saving with a longer contract. In the case of this contract, the city will ensure that we will be able to maintain the SCBA system throughout its useful life, and will be able to avoid the cost of replace the system sooner than necessary. The Finance Director has determined that the exception is in the best interests of the City and approved the exception.

BACKGROUND

Self-Contained Breathing Apparatus are worn by firefighters to provide breathable air during emergency response. The Fire Department, in cooperation with other Zone 1 Fire Departments, conducted a solicitation process in order to establish a standard SCBA for the region and to establish a firm and fixed Pricing Agreement for the purchase of SCBA equipment, parts, and services. The City acted as the lead agency in issuing and administering the Request For Proposals (RFP) with other Zone 1 agencies, assisting with the vendor evaluation and selection process. Upon selection of a preferred vendor, each agency will be responsible to work directly with the vendor to establish a purchase agreement according to the pricing and the terms and conditions contained in the RFP.

Responses were received from the following vendors:

<u>Company</u>	<u>SCBA Model</u>
Municipal Emergency Services (MES)	Scott Safety NXG7
SeaWestern, Inc.	MSA FireHawk M7
LN Curtis & Sons	Drager PSS 5000

Selection Process

- The extensive selection of the SCBA equipment included 95 Firefighters and 8 SCBA technicians from Bellevue, Bothell, Kirkland, Mercer Island, Northshore, Redmond and Shoreline Fire Departments.
- The selection committee determined compliance with the NFPA 1981, 2007 Edition, and only SCBAs that comply with current legal requirements and contemporary industry standards were considered.
- The selection committee evaluated the total cost of ownership as well as the overall design and function of each unit. Specific performance criteria included:
 - field of vision and fit/seal of the face piece;
 - ease of donning, standing and crawling in the back frame/harness;
 - visual and audible signals;
 - clarity of speech and background interference with the voice amplifier;
 - the ease of air cylinder changes; and
 - the ease of gauge visibility and low air warning alarms.
- Municipal Emergency Services, with the Scott Safety NXG7, was the successful vendor in the process. Scott Safety NXG7 received the highest average score from firefighters in Zone 1, Zone 1 SCBA Technicians, as well as from Bellevue personnel.

EFFECTIVE DATE

If approved, this Resolution becomes effective immediately upon Council adoption.

OPTIONS

1. Adopt Resolution No. 8525 to authorize the execution of a two-year purchasing agreement, with the option to renew the contract for four periods of two years each, with Municipal Emergency Services, Inc., for the purchase and delivery of Scott Self-Contained Breathing Apparatus required for use by the Bellevue Fire Department, together with a two-year maintenance agreement.
2. Do not adopt Resolution No. 8525 and provide alternative direction to staff.

RECOMMENDATION

Adopt Resolution No. 8525 authorizing a two-year purchasing and maintenance agreement, with the option to renew the contract for four periods of two years each, with Municipal Emergency Services, Inc. for the purchase and delivery of Scott Self-Contained Breathing Apparatus required for use by the Bellevue Fire Department.

MOTION

Move to adopt Resolution No. 8525 authorizing execution of a two-year purchasing and maintenance agreement, with the option to renew the contract for four periods of two years each, with Municipal Emergency Services, Inc. for the purchase and delivery of Scott Self-Contained Breathing Apparatus required for use by the Bellevue Fire Department.

ATTACHMENTS

Approval from Finance Department Director
Proposed Resolution No. 8525

AVAILABLE IN COUNCIL OFFICE

Purchasing Agreement
RFP 12228 Self-Contained Breathing Apparatus (SCBA)

Buck, Monica

From: Hawn, Jan
Sent: Wednesday, February 13, 2013 9:41 AM
To: Robinson, Jamie
Cc: Remington, Mike; Garman, Bernadette; West, Brenda; Lane, Sara
Subject: RE: Request for Greater than Four Year Agreement

Approved.

From: Robinson, Jamie
Sent: Tuesday, February 12, 2013 4:21 PM
To: Hawn, Jan
Cc: Remington, Mike; Garman, Bernadette; West, Brenda; Lane, Sara
Subject: Request for Greater than Four Year Agreement

Hi Jan – The Bellevue Fire Department recently conducted a RFP process for their SCBA (Self-Contained Breathing Apparatus) purchases. These units typically have a “useful life” of around 10-15 years. In fact, we have worked with our previous vendor (SeaWestern) for approximately the last 20 years.

The City of Bellevue took the lead on conducting and administering the RFP process. Chief Remington headed up and conducted a very thorough RFP process for the entire Zone 1. It was the goal of these agencies to select a product that would be standardized throughout the region. During the evaluation process, over 91 individual fire fighters throughout the Zone evaluated 3 vendor’s products. As a result of the evaluation and scoring process, **MES (Municipal Emergency Services, Inc.) / Scott Safety** was determined to have the highest ranked product with the most favorable value overall to the City. The participating Zone cities will piggyback off of this RFP process and enter into their own agreements.

Bellevue Fire will be placing a large order for their SCBA’s this year but will continue to order additional units and parts throughout the term of the agreement. They are taking the Purchase Agreement to council on March 4th.

The purpose of this email is to request that the contract term of an initial 2 years with 4 additional 2 year renewals be approved. The longer contract term is needed because the useful life of these products is around 10-15 years and maintenance and service is included in the agreement. The Purchase Agreement fixes the prices for the original 2 years with the option to adjust pricing at the renewal terms. Price increases are limited to a published index (such as the Producer Price Index or CPI) with City approval. Because the Fire Department will be using these products for at least the next 10 years, a longer term agreement is necessary.

I would appreciate if you could let me know if this request is approved.

Thanks,

Jamie Robinson
Finance | Procurement Services
X 6843



Your opinion counts with us. Please let us know how we’re doing [here](#).

CITY OF BELLEVUE, WASHINGTON

RESOLUTION NO. 8525

A RESOLUTION authorizing the execution of a two-year purchasing agreement, with the option to renew for four periods of two years each, with Municipal Emergency Services, Inc., (MES) for the purchase and delivery of Scott Self-Contained Breathing Apparatus (SCBA) required for use by the Bellevue Fire Department.

THE CITY COUNCIL OF THE CITY OF BELLEVUE, WASHINGTON, DOES RESOLVE AS FOLLOWS:

Section 1. The City Manager or his designee is hereby authorized to execute a two-year purchasing and maintenance agreement with the option to renew for four periods of two years each with Municipal Emergency Services, Inc., (MES) for the purchase and delivery of Scott Self-Contained Breathing Apparatus (SCBA) required for use by the Bellevue Fire Department, a copy of which agreement has been given Clerk's Receiving No. _____.

Passed by the City Council this _____ day of _____, 2013, and signed in authentication of its passage this _____ day of _____, 2013.

(SEAL)

Conrad Lee, Mayor

Attest:

Myrna L. Basich, City Clerk